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**METALLIC EMBARKS ON A QUEST FOR EXCELLENCE  
AND RECOGNIZES BUILDERS AT THE  
2007 NATIONAL SALES MEETING “EXPLORANDO EL FUTURO”**

March 13, 2007 – Houston – Metallic Building Company, a leading division of NCI Building Systems, L.P., today announced the successful completion of its 2007 National Sales Meeting “Explorando el Futuro.”

Approximately 450 Metallic Builders, employees and guests attended the exciting event, held February 22-25 at the luxurious Moon Palace Golf & Spa Resort in Cancun, Mexico.

The festivities began Thursday, February 22, where vendors exhibited at Metallic’s traditional Vendor Night event. Metallic’s top vendor partners included Gold Star sponsors from Atlas Bolt & Screw, Dominion Building Products and LM Curbs. During the event, Builders interacted with a variety of Vendors and enjoyed participating in various raffle drawings to win great prizes like golf clubs, cameras and gift certificates.

On Friday morning, Metallic presented many exciting new programs at its General Session. After a continental breakfast for all meeting attendees, the business meeting officially began with a surprise performance by a very charismatic and memorable pirate—a professional actor impersonating the infamous Jack Sparrow character from the Pirates of the Caribbean movie.

After Jack Sparrow’s engaging introduction, Mitch Kowen, President of Metallic Building Company, took the floor and expressed the significance of the occasion.

“We’ve brought you here today to focus on what we can get done in the present to ensure a productive and profitable future for all of us.” said Mr. Kowen. “That is one reason why this year, we have appropriately named our meeting: “Exploring the Future,” or as they say in Spanish “Explorando el Futuro.”



Mr. Kowen commented on the State of the Industry and then introduced the President and CEO of the NCI Engineered Buildings Division, Mark Dobbins. Mr. Dobbins acquainted the audience with a new companywide service approach called “Back to Basics.”

“Our common sense management style means we are going to focus on the most basic operating principles,” explained Mr. Dobbins. “Elements like quality products, customer service, timeliness and communication have all taken center stage.”

Then, Mr. Kowen familiarized the Builders with the new leadership appointments made at Metallic throughout 2006, including the formal introduction of Delvin Warner, the new Vice President of Sales for Metallic Building Company. Mr. Warner focused his discussion on the many positive changes enacted at Metallic in 2006 and future initiatives planned for 2007 to greatly enhance the quality of service to its Builders.

Mitch Kowen unveiled a host of enhanced or new product offerings by Metallic, some of which included an updated dark gray primer, MBCI’s NuRoof retrofit framing solution, IPS’s NaturalStone panel surfaces, the new Designer Panel Series manufactured through MBCI and IPS divisions, and the popular BattenLokHS by Metallic.

Before closing the General Session, guest speaker Ron Mangus, founder of the Leadership Institute at FMI Consulting, gave an insightful presentation on how to attract and retain future employees in the construction arena based on generational differences in people.

After the General Session, participants attended a Regional Breakout session, hosted by each of the Regional Managers. In each group, Builders were honored with awards for Years of Service, the District Manager’s Choice awards, and each of the Top Volume Builders was recognized.

On Friday evening Metallic honored Builder achievements of 2006 at its Awards Gala, hosted at the beautiful Moon Palace Star Ballroom, where a gourmet meal and fine wine was served to guests. Dinner was followed by two very special guests. Mitch Kowen introduced the esteemed industry veteran, A.R. Ginn, Chairman of the Board of NCI Building Systems.



“Not only is this man the driving force behind the evolution of NCI Buildings Systems, but he has also grown into a true industry legend,” said Mr. Kowen. “We have been proud to have him leading our company to the forefront of the industry as our devoted Chairman and CEO. After announcing his plans to retire this year, we are certainly sad to see him go. However, his remarkable vision of success is one that we will all continue to emulate, long into the future.”

As Mr. Ginn approached the stage, the audience rose to give the industry icon a moving standing ovation. Mr. Ginn then humbly shared his experiences and expressed sincere words of gratitude to the Builders and fellow employees. Then, following Mr. Ginn’s speech, Norm Chambers, President and CEO of NCI Building Systems also shared his insights with the audience.

After the two special guests finished speaking, Mitch Kowen and Delvin Warner led the awards presentation, proudly calling on each of the winning customers to come to the stage and accept their accolades. The audience was delighted when the popular Jack Sparrow made several appearances throughout the awards show.

“On behalf of Metallic, it is our absolute honor to recognize our loyal Builders who truly make Metallic thrive,” said Mr. Kowen. “Nothing makes us happier than being able to recognize you here tonight for all of your hard work and dedication.”

Metallic presented Builders with awards for such categories as the Design Build Awards of Excellence and the top volume producers for Metallic—the Top 25 M-Team. In addition, there were five finalists competing for the Building of the Year Award from which all of the Builders attending the event were able to vote for their favorite building. After much suspense, the winner for Building of the Year was awarded to representatives from Salco Construction, Inc., from Baton Rouge, LA, for the Oasis Christian Church. Some of the other notable awards of the evening included:

- District Sales Manager of the Year: Accepted by Anthony Soares, Metallic District Manager for parts of Idaho, Nevada and Utah
- Top-Volume Builder: Given to Dean and Avis Anderson and Bill and Elaine Sarratt of Roebuck Buildings Company, Incorporated, from Roebuck, South Carolina



- The most esteemed award of the evening, the Builder of the Year: Presented to John and Chelle Sullivan of Bamburg Steel Buildings from West Monroe, Louisiana

On Saturday, Builders participated in their choice of a golf tournament or area activities throughout the day. That evening, guests were cordially invited by Jack Sparrow himself to attend a surprise VIP event to honor the Builders. The patrons were asked to dress in true pirate style to the event, donning Metallic tattoos and eye patches.

Guests enjoyed an unprecedented ocean-front party on an enormous custom-built pirate ship at Barracuda Beach. Builders, vendors and employees were served a delicious buffet dinner, beverages and entertained by an amazing live band. Meeting attendees also witnessed an amusing sword fight between Jack Sparrow and Mitch Kowen atop the pirate ship.

Overall, more positive feedback was given by Metallic Builders regarding the 2007 National Sales Meeting than ever before.

“We really enjoyed this year’s sales meeting in Cancun,” said Michael Rozier of Mike Rozier Construction Co., Inc. “I thought all of the events were amazing and I especially liked the General Session meeting. I was very interested in the new Metallic offerings and by the presentation given by FMI Consulting. The meeting served as a true testament to celebrate our business relationship with Metallic.”

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### **About Metallic Building Company**

Metallic Building Company manufactures custom-engineered metal buildings of the highest caliber. The company serves its markets with a strong builder base and has more than 3.5-million square feet of manufacturing space strategically located throughout the continental U.S. and in Mexico. Metallic’s continued success can be attributed to a focus on customer service that results in lasting business relationships.



With unparalleled expertise and financial strength, Metallic remains one of the most trusted and respected manufacturers of custom metal buildings in the industry. Established in 1946, Metallic is one of the five original founders of the MBMA. Metallic is a leading division of NCI Building Systems, one of the largest integrated manufacturers and marketers of custom-engineered metal buildings. For more information, visit [www.metallic.com](http://www.metallic.com).

### **About NCI Building Systems**

NCI Building Systems, Inc., (NYSE:NCS) is one of the largest integrated manufacturers and marketers of metal building components and custom-engineered metal building systems in North America. The company offers one of the most extensive metal product lines in the building industry, under well recognized brand names. Through internal growth, accretive acquisitions, broad distribution channels and the astute management of assets, the company has compiled a record of revenue and earnings growth well above the industry average. For more information, visit [www.ncilp.com](http://www.ncilp.com).

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